

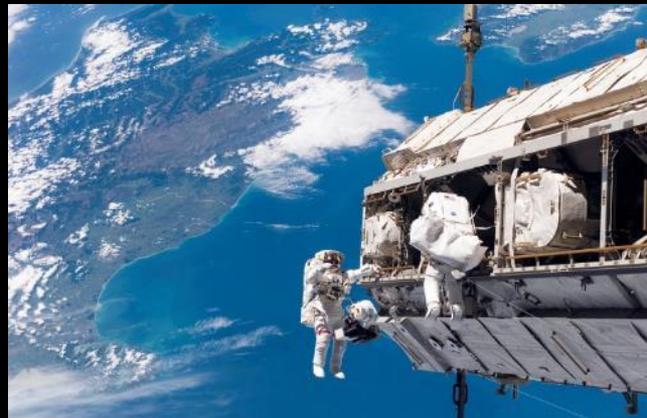


# NASA Johnson Space Center



## Strategic Acquisition Forecast Evaluation (SAFE)

August 10, 2015





# Agenda



- **Welcome and Introduction**

- Melanie Saunders, Associate Director, Johnson Space Center
- Debra Johnson, Director, Office of Procurement

- **Strategic Acquisition Forecast Evaluation (SAFE) Presentation**

- Bradley Niese, Acting Manager, Procurement Policy & Systems

- **Questions & Answers**



# Welcome

Melanie Saunders

Associate Director, Johnson Space Center



# Welcome

Debra L. Johnson

Director, Office of Procurement



# SAFE Presentation

Brad Niese, Acting Manager  
Procurement Policy & Systems



- ✓ These slides are for information and planning purposes only. All acquisition decisions must follow official procurement processes for implementation, including acquisition planning per FAR 7.1
  
- ✓ This presentation shall not be construed as a commitment by the Government or as a comprehensive description of any future requirements



# Goals of SAFE Industry Presentation



- Enhance industry understanding of JSC's current SAFE process, objectives and plans
- Encourage industry to submit SAFE questions and comments electronically via the JSC Connections website (<http://procurement.jsc.nasa.gov/connection-question.asp>)



# Introduction to SAFE



- **JSC 2.0**

- Advance Strategic Goal #3: Excel in Leadership, Management and Innovation
  - Strategy 3.1: Lead through innovative technical and business management practices

- **Goals**

- Center-wide integrated acquisition strategy to meet our recurring procurement needs
- Right size JSC's portfolio of contracts while meeting mission requirements and socioeconomic goals
- Efficiencies (Government and Contractor resources)



# SAFE: The Case for Change



## Cost Savings

- Reduce the number of contracts to eliminate redundant acquisition costs to NASA and our industry partners (COs, CORs/TMRs, Resource Analysts, contractor overheads, etc.)
- Reduce the demand for SEB and other IT systems, facilities, and maintenance costs.
- Increase pricing economies of scale by aggregating requirements

## Technical Benefits

- Increase accessibility of contract core competencies and capabilities
- Increase cross organizational collaboration on similar requirements
- Streamline acquisition processes by leveraging on existing contractor relationships (responsiveness, schedule)

## Socio-Economic Benefits

- Identify opportunities to expand utilization of small business contractors
- Enable achievement of socio-economic goals to comply with Agency business practices
- Increased time to establish industry partnerships and make bid/no-bid decisions



# Findings Overview



- **Requirements based functions**
- **Focuses on Center's recurring requirements**
- **Considers:**
  - Magnitude and uniqueness of requirements
  - Program versus Mission Support
  - Socioeconomic contributions
- **General Ground Rules:**
  - SAFE is an ongoing process
  - Decisions should maintain or increase small business spend



# Findings



- **Business Support Services**

- Integrated services for CFO, Procurement and other Center business needs (functional office area support, data entry, analysis, reporting, systems, etc.)

- **Specialty Engineering/Manufacturing**

- Center-wide services for specialty engineering and manufacturing tasks supporting aircraft and development projects



# Findings (Cont.)



- **Specialty Information Technology (IT) / Software (SW) Development**
  - Center-wide services for specialty IT/SW requirements not covered by Agency ACES contract
  - Aimed to increase collaboration of specialty IT solutions across Directorates
  
- **Environmental Support**
  - Integrated provider for Center environmental & remediation services



# Findings (Cont.)



- **Configuration Management (CM) & Data Management (DM)**
  - Center CM/DM synergies to leverage on common tools and processes
  - Assessing existing Center providers for these efficiencies
  
- **Engineering Support**
  - Broader utilization of Center Engineering Contract where possible
  - Assessing all recurring and nonrecurring engineering requirements



# Findings (Cont.)



- **Aircraft Maintenance & Operations**

- Broader utilization of Center Aircraft Maintenance & Operations Contract

- **Spaceflight Infrastructure Support**

- Opportunities for infrastructure requirements across FOD Facilities



# Findings (Cont.)



- **Use simpler procurement vehicles where possible**
  - Analyze portfolio for opportunity to procure using simpler procurement mechanisms (e.g., POs, BPAs, etc.)
  - Reduces transaction costs and procurement lead time



# Forward Work



- Analyze and develop official procurement strategies
  - Example implementation strategies could include:
    - Develop and implement functional SOWs that align requirements optimally across Center
    - Exercise (or not) options to align
    - Issue (or not) task/delivery orders to align
    - Let a contract expire naturally to align
    - Implement contract extensions to align
- Continuous assessment of new and recurring requirements using SAFE process during bi-annual JSC Acquisition Forecast review
- Industry encouraged to submit feedback and recommendations through JSC Connections page:  
<http://procurement.jsc.nasa.gov/connections.html>



# How to Stay Connected



- Submit questions & feedback to JSC Connections:  
<http://procurement.jsc.nasa.gov/connections.html>
- Follow JSC Business Opportunities on [FedBizOpps](#).
- JSC Procurement Website  
<http://procurement.jsc.nasa.gov/>
- JSC Industry Assistance Office (contacts on next page)



# Industry Assistance Office POCs



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# Questions & Answers



# Thank you for attending!

Submit Questions & Feedback to:

<http://procurement.jsc.nasa.gov/connections.html>